



Joe Epstein, named as the 2013, 2015, and 2017 Barrister's Best "Best Mediator" in Colorado, has been recognized as one of the best commercial mediators worldwide, and a top lawyer in Labor and Employment. Joe is known for his handling a diverse variety of highly emotional and complex cases. A mediator, writer and educator, Joe is Past Vice-President and a Distinguished Fellow of the International Society of Mediators and a member of the National Academy of Distinguished Neutrals -Colorado Executive Committee. Joe has mediated over 4000 cases. He has handled cases involving settlements as large as \$100,000,000.

# **JOE EPSTEIN, ESQ**

A Distinguished Fellow and former Vice-President of the International Academy of Mediators, Joe Epstein has mediated over 4500 cases during a full-time mediation career spanning over 20 years. Selected as a member of the International Who's Who of Commercial Mediators and to the National Academy of Distinguished Neutrals. Joe has been named the "Barrister's Best Mediator" by Law Week Colorado. His talent has been recognized by his peers who have regularly rated him as one of Colorado's top attorneys (Colorado Super Lawyer, Best Lawyers in America, 5280, and AV Preeminent by Martindale-Hubbell).

Joe has enjoyed a distinguished career as a litigator, a legal educator, and as a mediator. Joe utilizes special people skills and a willingness to be daring in order to skillfully bring parties to closure. The unique people skills and the analytical skills he brought to his litigation practice are among the skills he brings to his ADR practice. He mediates complex and high value cases throughout the Rocky Mountain and Southwest region of the United States from his bases in Colorado and Arizona.

#### **OTHER EXPERIENCE**

Joe has authored numerous articles and given many speeches on mediation, professional liability, trial tactics, evidence, and disabilities law. Joe focuses his inter-mountain/southwest practice on catastrophic injuries, legal malpractice, medical malpractice, product liability, and professional liability cases. He is asked to mediate employment, insurance bad faith, and complex commercial cases. He has participated in class action and multi-district mass tort mediations.

### **MEDIATION FOCUS**

Mr. Epstein's mediation focus is on complex, multi-party cases. Mr. Epstein has been involved with both commercial and personal injury lawsuits with exposure in excess of \$100,000,000. His mediation focus is in the following areas:

- Business
- Catastrophic Injuries
- Employment
- Insurance Bad Faith
- Legal Malpractice

- Medical Malpractice
- Nursing Home Negligence
- Personal Injury
- Products Liability
- Transportation

# PROFESSIONAL EDUCATION and MEMBERSHIPS

A graduate of New York University School of Law, where he was a member of the Annual Survey of American Law, Joe's over 200 hours of ADR training has been at Harvard University School of Public Health, the Strauss School of Dispute Resolution at Pepperdine University, CDR Associates, and the

International Academy of Mediators. He received a Certificate in Thanatology (study of death, dying, and grief) from the National College of Death Education – Mount Ida College. Joe is a member the International Academy of Mediators, the Colorado, Wyoming, Nebraska, and Arapahoe Bar Associations, and PJF (Public Justice Foundation). Joe is on the Executive Committee of the Colorado chapter of the National Academy of Distinguished Neutrals. He is also a member of the FAA.

### PROFESSIONAL AND GOVERNMENTAL POSITIONS

Joe is currently on the Executive Committee of the Colorado Chapter of the National Academy of Distinguished Neutrals. He has served as Vice President of the International Academy of mediators. He has served as President of the Colorado Trial Lawyer's Association, as a Board Member of Trial Lawyers for Public Justice, and as a Board member of the Arapahoe Bar Association. He has also served as a Trustee in Bankruptcy, as an Assistant United States Attorney in New Jersey, a Special Assistant Attorney General for Colorado, and as a Governor of the Association of Trial Lawyers of America.

Joe has served on the Colorado Judicial Nominating Commission for the 18th Judicial District, on the Colorado Health Facilities Advisory-Council, and on the Governor's Civil Justice Task Force. Joe served as Vice-President of the Colorado Association of Retarded Citizens, as counsel for the Jefferson County and Southwest Denver Mental Health Centers, the Colorado Dental Society, and the Colorado Psychiatric Society. He has also served on the adjunct faculty of the Sturm Law School of the University of Denver teaching Trial Tactics, Negotiation and Mediation, and the graduate school of the University of Denver teaching Health Care Mediation.

### **PUBLICATIONS**

Joe has authored the following articles on mediation:

- "A Basic Guide to Preparing for Mediation"
- "Analysis of the Mediation Process in Employment Cases"
- "Best Practices for Personal Injury Mediations"
- "Business Breakups..."
- "Choosing the Best Mediator: An Examination of Necessary Core Traits
- "Co-Mediation"
- "Convening, Designing and Conducting Mediation"
- "Data Dumping and Other Problems in Mediation"
- "Dealing with Death and Profound Loss at Mediation"
- "Effective and Empathetic Mediation of Wrongful Death Cases"
- "Effective Mediation of Catastrophic Injury and Wrongful Death Cases"
- "Effective Mediation for Employment Cases"
- "Effective Mediation of High-Value Cases"
- "Employment Mediation: What Works and What Doesn't"
- "Gender Balanced Co-Mediation in Family-Centered Conflict"
- "Green Eggs and Ham..."
- "Grief, Anger, and Fear in Mediation"
- "Guidelines for Effective Mediation..."
- "Individualized Mediation Design"
- "Lighting A Candle at Mediation"
- "Mediating Cases Involving Wrongful Death and Catastrophic ......"
- "Mediating Effectively"
- "Mediating Guardianship Issues"

- "Mediating High Value Cases Effectively"
- "Mediating With Native American Values"
- "Mediating Wrongful Death Cases"
- "Mediation of Business Disputes"
- "Meditations for Mediations"
- "Multi-Generational Communication in Mediation"
- "Native American Wisdom: Lessons Learned"
- "Negotiating With Native American Wisdom"
- "Personal Injury Mediation Making it Count"
- "Persuasion in Mediation"
- "Pre-Litigation and Early Dispute Resolution"
- "Proactive Mediation"
- "Psychodynamics of Mediation: Power, Persuasion & Psychology......"
- "Quotable Quotes: Notes from Three Mediators"
- "Reflections for Mediation articles I-VII"
- "Setting the Table for Mediation"
- "Seven Steps to a Successful Mediation"
- "Soul-traits for Soulful Mediation Part I"
- "Speed Dating and Other Creative Tools for Mediation"
- "Speed Dating, Data Dumping, Fly Fishing and Other....."
- "Sun Tzu's Tips on Effective Mediation"
- "The Art of Listening During Mediation"
- "The Critical Importance of Individualized Mediation Design"
- "The Dirty Dozen Barriers to Dispute Resolution....."
- "The Dynamics of Conflict: Courage & Faith"
- "The Influence of Cultural Diversity"
- "The Mediator's Journey Part I"
- "The Mediator's Mixing Bowl"
- "The Powers of Psychodynamics..."
- "Tools for a Successful Mediation"
- "TOP Mediation in Estate Planning"
- "Top Ten Barriers to Dispute Resolution"
- "Transportation Mediation"
- "Using Tears & Fears to Maximize Recovery in Mediation"
- "What Happens in Mediation Stays in Mediation"
- "What Mediators Really Want to Hear"
- "Whose Mediation Is It Anyhow?"

### **SPEAKING ENGAGEMENTS**

- American Association of Justice
- American Trucking Association
- ALFA
- American Conference Institute
- Arizona Association for Defense Counsel
- Arizona Bar Association
- Arizona Trial Lawyers Association
- Colorado Bar Association
- Colorado Defense Lawyers Association
- Colorado Trial Lawyers Association
- International Academy of Mediators
- Trucking Industry Defense Association
- Utah Bar Association
- Utah Trial Lawyers Association
- Wyoming Defense Lawyers Association
- Wyoming Trial Lawyers Association

# **Rates**

Call for specific rate information.

# Contact

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