



Terrie L. Gay, Esq., is a kind and compassionate mediator with over 40 years of evaluating and negotiating settlement of thousands of bodily injury claims. In addition, she has participated in hundreds of mediations in Illinois and Colorado as an insurance adjuster, claim manager and staff counsel. Terrie focuses her mediation practice on auto and premises liability accidents as well as Insurance Bad Faith cases. With a proven track record of settlements through mediation, Terrie has the background and skills to settle cases effectively.

### TERRIE L. GAY, ESQ.

Before joining Joe Epstein at CRS (now AB Litigation Services), Terrie was a Senior Trial Attorney at Temple & Associates, staff counsel for Allstate, Encompass and Esurance. While at the firm, Terrie achieved the highest percentage of mediation settlements. In addition to handling her own cases, Terrie continually attended mediations for her colleagues. Terrie has successfully mediated and comediated more than 200 hundred cases since entering the mediation practice.

#### OTHER EXPERIENCE

Prior to joining staff counsel, Terrie enjoyed a successful career in a variety of leadership positions at Allstate. She developed and coordinated evaluation and negotiation training for adjusters; reviewed complex personal injury files for authorization requests; and conducted weekly pre-trial sessions with adjusters and managers. Her other positions at Allstate included:

- Claim Operations Manager / Chicago Metro Region
  - Subject Matter Expert in all claim operating platforms
- Senior Home Office Performance Consultant
  - Designed adjuster and evaluation consultation training
- Evaluation Consultant / Illinois
  - o First "EC" in her office
  - o Reviewed claim files for settlement authority

Mediation was still a "novelty" in Illinois when Terrie was a litigation adjuster; yet, she gained recognition as the first in her claim office to persuade plaintiff attorneys to give mediation a try. She believed then as she does now, that the mediation process can offer a satisfying experience for the parties involved.

### **MEDIATION FOCUS**

- Personal Injury (Auto Accidents and Premises Liability)
- Insurance Bad Faith

# **PROFESSIONAL EDUCATION**

- Bachelor of Arts, dual degree history/political science Millikin University
- Master of Arts, British History University of Illinois, Champaign-Urbana
- Juris Doctor University of Denver Sturm College of Law
- Mediation Training Certificate Colorado Bar Association CLE (2014)

# **MEMBERSHIPS**

- Colorado Bar Association
- Alternate Dispute Resolution Section Membership
- Douglas/Elbert Bar Association
- University of Illinois Alumni Association Lifetime Member
- Central Christian Church
- Phi Alpha Theta History Honors Society

### **OTHER INFORMATION**

In her spare time, Terrie loves to watch her grandson, although when he's around she doesn't have much time to read, sew or knit. Terrie is a pianist, having studied classical piano with Elizabeth Travis at Millikin University. In addition, Terrie continues to take ballet/tap lessons and dances competitively twice a year.

#### **RATES**

- \$3000 Full Day Flat Fee
- \$1600 Half Day Flat Fee
- \$255 Per Hour
- No Travel Charges (I-25 Corridor)